Consolidated Financial Statements and Independent Auditor's Report

December 31, 2023 and 2022

Consolidated Financial Statements December 31, 2023 and 2022

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## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of National Court Reporters Association and Affiliates

#### **Opinion**

We have audited the accompanying consolidated financial statements of National Court Reporters Association and Affiliates (collectively, "the Organization"), which comprise the consolidated statements of financial position as of December 31, 2023 and 2022; the related consolidated statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

# ROGERS COMPANY

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# **ROGERS** COMPANY

## Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules of financial position and consolidating schedules of activities on pages 25-30 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

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Vienna, Virginia April 29, 2024

# Consolidated Statements of Financial Position December 31, 2023 and 2022

	2023	2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,511,279	\$ 1,980,503
Investments	7,229,654	6,417,746
Accounts receivable, net	31,598	52,793
Inventory, net	30,887	8,885
Prepaid expenses	147,705	125,213
Total current assets	8,951,123	8,585,140
Property and equipment, net	63,047	42,990
Intangible assets, net	66,993	116,968
Right-of-use asset – operating lease	413,976	
Total assets	\$ 9,495,139	\$ 8,745,098
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 218,377	\$ 599,615
Deferred revenue	1,929,659	1,948,216
Total current liabilities	2,148,036	2,547,831
Lease liability – operating lease	489,229	
Total liabilities	2,637,265	2,547,831
Net Assets		
Without donor restrictions	6,773,116	6,134,602
With donor restrictions	84,758	62,665
Total net assets	6,857,874	6,197,267
Total liabilities and net assets	\$ 9,495,139	\$ 8,745,098

#### Consolidated Statements of Activities For the Years Ended December 31, 2023 and 2022

	 2023	2022		
<b>Operating Revenue and Support Without Donor Restrictions</b>				
Membership dues	\$ 2,713,484	\$	2,824,695	
Professional development	480,481		518,570	
Communications	78,016		129,623	
Convention and firm owners meeting	595,877		461,235	
Contributions	202,717		190,452	
Publications sales	32,965		37,370	
Insurance and credit card royalties	95,154		107,479	
Education	577,745		616,063	
Other income	10,098		11,988	
Net assets released from restrictions	 17,859		15,931	
Total operating revenue and support without donor restrictions	 4,804,396		4,913,406	
Expenses				
Program services:				
Professional development	926,399		899,177	
Communications	939,567		933,762	
Membership	394,182		431,974	
Convention and firm owners meeting	656,524		626,810	
Foundation	116,970		95,948	
Government relations	280,766		246,994	
Publications	 55,204		60,619	
Total program services	 3,369,612		3,295,284	
Supporting services:				
Fundraising	28,270		39,043	
Management and general	 1,579,537		1,920,441	
Total supporting services	 1,607,807		1,959,484	
Total expenses	 4,977,419		5,254,768	
Change in operating net assets without donor restrictions	 (173,023)		(341,362)	
Non-Operating Activities				
Investment return, net	811,537		(988,331)	
Net loss on lease termination	 -		(400,115)	
Total non-operating activities	 811,537		(1,388,446)	
Change in net assets without donor restrictions	 638,514		(1,729,808)	
Net Assets With Donor Restrictions				
Contributions	39,952		36,469	
Net assets released from restrictions	 (17,859)		(15,931)	
Change in net assets with donor restrictions	 22,093		20,538	
Change in Net Assets	660,607		(1,709,270)	
Net Assets, beginning of year	 6,197,267		7,906,537	
Net Assets, end of year	\$ 6,857,874	\$	6,197,267	
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#### Consolidated Statement of Functional Expenses For the Year Ended December 31, 2023

	Program Services								Sup	porting Servi		_
	Convention and Total						Total	N	Management	Total	-	
	Professional	Communi-	1	Firm Owners		Government	Publi-	Program		and	Supporting	Total
	Development	cations	Membership	Meeting	Foundation	Relations	cations	Services	Fundraising	General	Services	Expenses
Personnel costs	\$ 625,118 \$	628,224	\$ 342,916 \$	138,785	\$ 65,172 \$	\$ 100,784 \$	12,312 \$	1,913,311	\$ 8,146 \$	633,321	\$ 641,467	\$ 2,554,778
Professional fees	233,392	96,944	51,265	65,537	-	121,000	28,462	596,600	-	446,750	446,750	1,043,350
Office expense	40	922	-	30	-	-	-	992	-	36,805	36,805	37,797
Dues and subscriptions	1,270	16,076	-	-	-	601	-	17,947	-	4,178	4,178	22,125
Education and training	-	-	-	-	1,200	-	-	1,200	5,394	-	5,394	6,594
Travel	42,791	5,295	-	-	1,839	3,858	-	53,783	-	14,595	14,595	68,378
Postage and delivery	474	68,487	1	-	-	31	82	69,075	-	2,317	2,317	71,392
Printing and duplication	-	118,140	-	-	-	-	-	118,140	-	1,312	1,312	119,452
Meetings and projects	16,993	-	-	452,172	33,809	54,492	-	557,466	14,730	49,183	63,913	621,379
Repair and maintenance	-	5,479	-	-	-	-	-	5,479	-	48,875	48,875	54,354
Depreciation and amortization	-	-	-	-	-	-	-	-	-	76,028	76,028	76,028
Taxes and licenses	-	-	-	-	-	-	-	-	-	2,542	2,542	2,542
Insurance	-	-	-	-	-	-	-	-	-	46,779	46,779	46,779
Bank processing fees	-	-	-	-	-	-	-	-	-	123,082	123,082	123,082
Rent and utilities	-	-	-	-	-	-	-	-	-	77,860	77,860	77,860
Advertising and promotion	66	-	-	-	-	-	-	66	-	15,910	15,910	15,976
Publications and products	2,255	-	-	-	-	-	14,348	16,603	-	-	-	16,603
Scholarships program	4,000	-	_	-	14,950	-	-	18,950		-	-	18,950
Total Expenses	\$ 926,399 \$	939,567	\$ 394,182 \$	656,524	\$ 116,970 \$	\$ 280,766 \$	55,204 \$	3,369,612	\$ 28,270 \$	1,579,537	\$ 1,607,807	\$ 4,977,419

#### Consolidated Statement of Functional Expenses For the Year Ended December 31, 2022

	Program Services								Sup			
		Convention and Total Management Total						_				
	Professional (	Communi-	]	Firm Owners		Government	Publi-	Program		and	Supporting	Total
	Development	cations	Membership	Meeting	Foundation	Relations	cations	Services	Fundraising	General	Services	Expenses
Personnel costs	\$ 627.933 \$	630,432	\$ 347.719 \$	135,675	\$ 52,432 \$	\$ 101.138 \$	12,355 \$	1,907,684	\$ 6,554 \$	698,679	\$ 705,233	\$ 2,612,917
Professional fees	\$ 027,933 \$ 217,102	98,489	79.031	77,557	\$ J2, <b>-</b> J2 (	120,000	28,431	620,610	\$ 0,554 \$	459,669	459,669	1,080,279
Office expense	1,297	231	79,051	851	-	120,000	20,731	2,379	_	17,461	17,461	19,840
Dues and subscriptions	1,297	14,704	-	001	-	150	-	16,059	15,474	6,748	22,222	38,281
Education and training	1,205	14,704	-	-	-	150	-	10,039	-	4,465	4,465	4,465
Travel	36,632	6,953	-	9,326	1,876	1,367	-	56,154	-	7,563	7,563	63,717
Postage and delivery	1,340	52,261	- 8	9,320	1,870	49	25	53,804	-	2,987	2,987	56,791
Printing and duplication	1,040	130,692	5,216	1,010	-	49	-	138,004	-	2,987	2,987	140,068
- ·	8,582		5,210		28,668	- 24,290		463,810	17,015	48,933	65,948	529,758
Meetings and projects	8,382	-	-	402,270	28,008	24,290	-	403,810				
Repair and maintenance	-	-	-	-	-	-	-	-	-	40,800	40,800	40,800
Depreciation and amortization	-	-	-	-	-	-	-	-	-	189,435	189,435	189,435
Taxes and licenses	-	-	-	-	-	-	-	-	-	16,638	16,638	16,638
Insurance	-	-	-	-	-	-	-	-	-	46,840	46,840	46,840
Bank processing fees	-	-	-	-	-	-	-	-	-	101,714	101,714	101,714
Rent and utilities	-	-	-	-	-	-	-	-	-	267,323	267,323	267,323
Royalties	-	-	-	-	-	-	244	244	-	-	-	244
Advertising and promotion	-	-	-	-	-	-	-	-	-	9,122	9,122	9,122
Publications and products	-	-	-	-	-	-	19,564	19,564	-	-	-	19,564
Scholarships program	4,000	-	-	-	12,972	-	-	16,972		-	-	16,972
Total Expenses	\$ 899,177 \$	933,762	\$ 431,974 \$	626,810	\$ 95,948 \$	\$ 246,994 \$	60,619 \$	3,295,284	\$ 39,043 \$	1,920,441	\$ 1,959,484	\$ 5,254,768

### Consolidated Statements of Cash Flows For the Years Ended December 31, 2023 and 2022

	2023			2022
<b>Cash Flows from Operating Activities</b>				
Change in net assets	\$	660,607	\$	(1,709,270)
Adjustments to reconcile change in net assets to net				
cash used in operating activities:				
Realized loss on investments		19,060		38,861
Unrealized (gain) loss on investments		(691,566)		1,163,145
Loss on disposal of property and equipment		-		374,985
Depreciation and amortization on property and				
equipment		26,053		69,393
Amortization on intangible assets		49,975		120,042
Change in operating assets and liabilities:				
(Increase) decrease in:				
Accounts receivable, net		21,195		(15,856)
Inventory		(22,002)		1,568
Prepaid expenses		(22,492)		9,421
Right-of-use asset – operating lease		(413,976)		-
Increase (decrease) in:				
Accounts payable and accrued expenses		(381,238)		377,002
Deferred revenue		(18,557)		(59,904)
Lease liability – operating lease		489,229		(665,395)
Net cash used in operating activities		(283,712)		(296,008)
<b>Cash Flows from Investing Activities</b>				
Purchases of property and equipment		(46,110)		(70,305)
Purchases of intangible assets		-		(79,786)
Purchases of investments		(1,448,442)		(741,288)
Proceeds from sales of investments		1,309,040		527,233
Net cash used in investing activities		(185,512)		(364,146)
Net Decrease in Cash and Cash Equivalents		(469,224)		(660,154)
Cash and Cash Equivalents, beginning of year		1,980,503		2,640,657
Cash and Cash Equivalents, end of year	\$	1,511,279	\$	1,980,503
Non-Cash Transactions Arising from Adoption of ASC 842:				
Recognition of right-of-use asset	\$	498,228	\$	-
Recognition of lease liability	\$	498,228	\$	-

Notes to Consolidated Financial Statements December 31, 2023 and 2022

### **1.** Nature of Operations

The National Court Reporters Association (NCRA), founded in 1899, is a nonprofit organization. NCRA is committed to being the leader in advancing the profession of those who capture and integrate the spoken word into a comprehensive and accurate information base for the benefits of the public and private sectors. NCRA accomplishes this through ethical standards, testing and certification, educational opportunities, communications, government relations, research and analysis, and fiscal responsibility.

The National Court Reporters Foundation (NCRF) supports the court reporting and captioning professions through philanthropic activities funded through charitable contributions.

The National Court Reporters Association Political Action Committee (NCRA PAC) was formed by NCRA to promote public policies that further the interests and needs of the court reporting and captioning professions.

## 2. Summary of Significant Accounting Policies

#### Principles of Consolidation

The consolidated financial statements include the accounts of NCRA and its affiliates: NCRF, and NCRA PAC (hereinafter collectively referred to as "the Organization"). Significant inter-company accounts and transactions have been eliminated in consolidation.

#### **Basis of Accounting and Presentation**

The Organization's consolidated financial statements are prepared on the accrual basis of accounting. Net assets are reported based on the presence or absence of donor-imposed restrictions.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

## 2. Summary of Significant Accounting Policies (continued)

### Classification of Net Assets

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.
- Net Assets With Donor Restrictions Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Measure of Operations

The Organization includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities. Non-operating activities consist of net investment return and net loss on the lease termination, as described in Note 10.

### Cash Equivalents

For the purpose of the consolidated statements of cash flows, the Organization considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase. Excluded from this definition are amounts held for investments.

#### Investments

Investments consist of money market funds, common stock, mutual funds, and alternative investments, including pooled investment funds. Investments in marketable securities are recorded at fair value based on quoted market prices. Interests in pooled investment funds are reported at net asset value (NAV) as a practical expedient to fair value. Interest and dividends, realized and unrealized gains and losses, and investment management fees are reported as a component of net investment return in the accompanying consolidated statements of activities.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

### 2. Summary of Significant Accounting Policies (continued)

#### Accounts Receivable

Accounts receivable consist primarily of amounts from customers as a result of the sale of advertising and sale of publications. Accounts receivable are presented net of an allowance for credit losses resulting from the inability of customers to make required payments. The allowance for credit losses is based upon historical loss experience in combination with current economic conditions and a forecast of future economic conditions. Any changes in the assumptions used in analyzing a specific account receivable might result in an additional allowance for credit losses being recognized in the period in which the change occurs. However, the Organization has historically had insignificant write-offs due to bad debts.

Allowance for credit losses consist of the following at December 31, 2023:

Allowance for credit losses, beginning of year	\$ 3,200
Additions (charges to expense)	1,287
Deductions (write-offs, net of recoveries)	(3,287)
Allowance for credit losses, end of year	\$ 1,200

### Inventory

Inventory is stated at the lower of cost or market and valued on a last in, first out (LIFO) basis. Inventory consists of books, CDs, and DVDs on hand at the end of the year. Obsolete or slow-moving inventory is written off based on assumptions about future demand and marketability. At both December 31, 2023 and 2022, an allowance for inventory is recorded in the amount of \$5,000.

### Property and Equipment

Property and equipment acquisitions with a cost greater than \$1,000 and a projected useful life of more than one year are capitalized and recorded at cost. Expenditures such as major repairs and improvements that substantially increase the useful life of existing assets are capitalized at cost and depreciated over the remaining life of the assets, which range from three to 10 years. Expenditures for minor repairs and maintenance costs are expensed when incurred. Leasehold improvements are amortized over shorter of the lease term or the estimated useful life of the capitalized asset.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

## 2. Summary of Significant Accounting Policies (continued)

#### Intangible Assets

Certain costs associated with development of software and other intangible products are capitalized by the Organization. These costs are amortized on a straight-line basis over the estimated useful lives, ranging from three to five years. The Organization performs periodic reviews to ensure that unamortized software costs remain recoverable from estimated future operating profits. Costs to support or service licensed software and other intangible products are expensed as incurred. Costs related to the planning stages of the website development projects, as well as ongoing website operating and support costs, are expensed as incurred.

### **Revenue Recognition**

### Revenue Accounted for as Contracts with Customers

Revenue is recognized when the Organization satisfies a performance obligation by transferring a promised good to, or performing a service for, a customer. The amount of revenue recognized reflects the consideration the Organization expects to receive in exchange for satisfying distinct performance obligations. If a performance obligation does not meet the criteria to be considered distinct, the Organization combines it with other performance obligations until a distinct bundle of goods or services exist. Fees or amounts received in advance of satisfying contractual performance obligations are reflected as deferred revenue in the consolidated statements of financial position. Revenue is recognized either over time or at the point in time that contractual obligations are met.

Membership dues, which are nonrefundable, are recognized ratably over the membership period, which is on a calendar year basis. The Organization's membership dues include distinct membership benefits, which are all considered to be received simultaneously, and the membership performance obligation is satisfied over time. Accordingly, membership benefits are recognized ratably over the membership period. Membership dues collected in advance of the period earned totaled \$1,805,675 and \$1,814,407 at December 31, 2023 and 2022, respectively, and are included as a component of deferred revenue in the accompanying consolidated statements of financial position.

Convention and firm owners meeting revenue are comprised of registrations fees and sponsorships related to the Organization's annual conference. Revenue is recognized when the convention and events are held. Conference fees collected in advance totaled \$60,240 and \$72,840 at December 31, 2023 and 2022, respectively, and are included as a component of deferred revenue in the accompanying consolidated statements of financial position.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

## 2. Summary of Significant Accounting Policies (continued)

#### Revenue Recognition (continued)

#### Revenue Accounted for as Contracts with Customers (continued)

The Organization recognizes revenue from professional development, sales of publications, and education products and services, including exam fees. Revenue is recognized when the products are transferred and the services are provided. Amounts received in advance for these revenues totaled \$63,744 and \$60,969 at December 31, 2023 and 2022, respectively, and are included as a component of deferred revenue in the accompanying consolidated statements of financial position.

#### Revenue Accounted for in Accordance with Contribution Accounting

Contributions that are nonreciprocal are recognized as revenue when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. The Organization reports gifts of cash and other assets as restricted support if they are received or promised with donor stipulations that limit the use of the donated funds to one of the Organization's programs or to a future year. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

#### Advertising and Promotion Expenses

The Organization expenses advertising and promotion costs as incurred. Advertising and promotion expenses were \$15,976 and \$9,122 for the years ended December 31, 2023 and 2022, respectively.

#### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

## 2. Summary of Significant Accounting Policies (continued)

### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

### Adopted Accounting Pronouncement

In 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, *Financial Instruments – Credit Losses* (Topic 326), *Measurement of Credit Losses on Financial Instruments*. This ASU addresses measurement and reporting of credit losses related to accounts receivable, notes receivable, leases receivable, and held-to-maturity debt securities. The ASU mandates the current expected credit loss (CECL) model, which measures and reports expected losses over the contractual life of an asset. The measurement of expected life credit losses will be based on relevant information, not just past events (including historical experience and current conditions), but also the "reasonable and supportable" forecasts that affect collectability of the reported amount. This guidance is effective for the Organization for the year ended December 31, 2023. The Organization adopted ASU 2016-13 during the year ended December 31, 2023, and has adjusted the presentation in the consolidated financial statements as permitted by ASU 2016-13.

### Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 29, 2024, the date the consolidated financial statements were available to be issued.

### 3. Liquidity and Availability

The Organization has a goal to maintain financial assets on hand to meet at least 90 days of normal operating expenses. As part of this liquidity management, the Organization invests cash and cash equivalents in excess of daily requirements in various short-term investments, including short-term and high liquidity securities.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

### 3. Liquidity and Availability (continued)

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date, comprise the following at December 31:

	 2023	 2022
Cash and cash equivalents	\$ 1,511,279	\$ 1,980,503
Short-term investments	6,743,511	5,962,881
Accounts receivable, net	31,598	52,793
Less: net assets with donor restrictions	 (84,758)	 (62,665)
Total available for general expenditures	\$ 8,201,630	\$ 7,933,512

#### 4. Concentration of Credit Risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash and cash equivalents, and investments. The Organization maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Organization has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

# 5. Investments and Fair Value Measurements

Net investment return consists of the following for the years ended December 31:

	 2023	2022		
Interest and dividends	\$ 190,534	\$	265,074	
Realized loss	(19,060)		(38,861)	
Unrealized gain (loss)	691,566		(1,163,145)	
Less: investment management fees	 (51,503)		(51,399)	
Total investment return, net	\$ 811,537	\$	(988,331)	

Notes to Consolidated Financial Statements December 31, 2023 and 2022

#### 5. Investments and Fair Value Measurements (continued)

The Organization follows FASB Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value.

The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument. The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. The Organization recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

In general, and where applicable, the Organization uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. The Organization considers observable data to be the market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively in the relevant market.

The Organization used the following methods and significant assumptions to estimate fair value of assets recorded at fair value:

*Money market, common stock, and mutual funds:* Fair value of the Organization's money market, common stock, and mutual funds, is determined based on quoted market prices and is classified as Level 1.

*Corporate bonds and government securities:* Fair value of the Organization's corporate bonds and government securities is determined based on quoted prices for identical assets in markets that are not active and is classified as Level 2.

*Alternative investments:* The Organization's alternative investments in funds valued based on NAV as a practical expedient for fair value include pooled investment equity funds.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

#### 5. Investments and Fair Value Measurements (continued)

Alternative investments in pooled investment funds are measured at NAV per share (or its equivalent) using the practical expedient, and have been categorized in the fair value hierarchy. The fair value amounts presented in the tables below are intended to permit reconciliation of the fair value hierarchy to the amounts present in the accompanying consolidated statements of financial position.

The pooled investment funds are considered alternative investments as there is no readily determinable market price for the funds, although most of the underlying securities in the pooled investment funds are publicly traded and are valued using readily determinable market prices. The Organization derives the reported values for these investments from the NAV provided by the funds' managers. The Organization's pooled investment funds consist of:

*Central Park Group Focused Access Fund, LLC* – The Organization had an investment in the Central Park Group Focused Access Fund, LLC ("CPG") totaling \$272,311 and \$253,843 at December 31, 2023 and 2022, respectively. CPG invests in private equity funds in a variety of industries, and those funds are managed by third party managers. Investments are valued at their NAV as reported by the underlying investment manager. CPG performs quarterly and annual valuation procedures for each investor. Investments in this fund are subject to a quarterly redemption with a 70-day redemption notice period.

*Ironwood Institutional Multi-Strategy Fund LLC* – The Organization had an investment in Ironwood Institutional Multi-Strategy Fund LLC ("Ironwood") totaling \$213,832 and \$201,022 at December 31, 2023 and 2022, respectively. Ironwood invests in various pooled funds, which are managed by third party investment advisers in order to achieve capital appreciation with limited variability of returns. Investments are valued at their NAV as reported by the underlying investment managers. Ironwood performs quarterly and annual valuation procedures for each investor. Investments in this fund are subject to a semi-annual redemption with a 95-day redemption notice period.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

# 5. Investments and Fair Value Measurements (continued)

The following table presents the Organization's fair value hierarchy for those investments measured on a recurring basis at December 31:

		Level 1		Level 2		Level 3	NAV	Total
2022.								
<u>2023:</u> Managementat	\$	707 606	¢		\$	- 9	1	\$ 707.606
Money market	+	707,606	Ф	-	Ф	- 3	-	÷ · · · )
Common stock	1	1,385,347		-		-	-	1,385,347
Mutual funds:								
Equity		2,254,914		-		-	-	2,254,914
Fixed income	]	1,569,225		-		-	-	1,569,225
Alternatives		661,190		-		-	-	661,190
Corporate bonds		-		81,244		-	-	81,244
Government securities		-		83,985		-	-	83,985
Alternative investments:								
Pooled funds		-		-		-	486,143	486,143
Total investments	\$ 6	6,578,282	\$	165,229	\$	- 3	6 486,143	\$ 7,229,654
<u>2022:</u>								
Money market	\$	529,654	\$	-	\$	- \$		\$ 529,654
Common stock	1	1,130,921		-		-	-	1,130,921
Mutual funds:								
Equity	2	2,018,961		-		-	-	2,018,961
Fixed income	]	1,522,673		-		-	-	1,522,673
Alternatives		760,672		-		-	-	760,672
Alternative investments:		,						~
Pooled funds		-		-		-	454,865	454,865
							,	· · · · · ·
Total investments	\$ :	5,962,881	\$	-	\$	- 9	454,865	\$ 6,417,746

Notes to Consolidated Financial Statements December 31, 2023 and 2022

# 5. Investments and Fair Value Measurements (continued)

The following table summarizes the nature of the Organization's alternative investments in the fund valued based on NAV as a practical expedient and its ability to redeem the fund at December 31:

		NAV	Unfund Commitr		Redemption Frequency	Redemption Notice Period
2023:						
Central Park Group Focused						
Access Fund, LLC	\$	272,311	\$	-	Quarterly	70 days
Ironwood Institutional						
Multi-Strategy Fund LLC		213,832		-	Semi-annual	95 days
Total alternative investments	\$	486,143	\$			
	F	air Value	Unfune Commitr		Redemption Frequency	Redemption Notice Period
<u>2022:</u>						
Central Park Group Focused						
Access Fund, LLC	\$	253,843	\$	-	Quarterly	70 days
Ironwood Institutional						
Multi-Strategy Fund LLC		201,022		_	Semi-annual	95 days
Total alternative investments	\$	454,865	\$	_		

# 6. **Property and Equipment**

Property and equipment consists of the following at December 31:

	 2023	 2022
Office furniture and equipment Computers and hardware Leasehold improvements	\$ 127,767 77,502 41,053	\$ 127,767 85,997 -
Total property and equipment Less: accumulated depreciation	246,322	213,764
and amortization	 (183,275)	 (170,774)
Property and equipment, net	\$ 63,047	\$ 42,990

Notes to Consolidated Financial Statements December 31, 2023 and 2022

# 7. Intangible Assets

Intangible assets consist of the following at December 31:

	2023			2022
Gross carrying amount:				
Software	\$	190,435	\$	190,435
Website		59,456		59,456
Total intangible assets		249,891		249,891
Accumulated amortization:				
Software		(123,442)		(73,467)
Website		(59,456)		(59,456)
Less: accumulated amortization		(182,898)		(132,923)
Intangible assets, net	\$	66,993	\$	116,968

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending December 31:

Software: 2024 2025	\$ 43,968 23,025
Total amortization	\$ 66,993

Notes to Consolidated Financial Statements December 31, 2023 and 2022

#### 8. Net Assets With Donor Restrictions

Net assets with donor restrictions were restricted for the following at December 31:

	 2023	. <u> </u>	2022
Scholarships	\$ 36,767	\$	33,640
A to Z program	23,617		12,321
ASAE Grant	-		99
Career launcher	1,655		300
Guardians of the Record	6,690		4,900
Rosario – Court to Cart	5,354		3,895
Reporter relief	 10,675		7,510
Total net assets with donor restrictions	\$ 84,758	\$	62,665

### 9. Functionalized Expenses

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Where feasible, the Organization allocates its expenses directly to specific functions. The expenses that are allocated indirectly include salaries, employee benefits, and payroll taxes, which are allocated on the basis of estimates of time and effort. Additionally, the majority of the Organization's expenses are allocated utilizing an overhead cost allocation methodology based on actual staff time and effort spent on the specific function.

#### **10.** Commitments and Contingencies

#### **Operating Lease**

In 2015, the Organization entered into an operating lease agreement for office space, with terms set to expire in November 2026. The lease terms included a 15-month free rent period and future rent escalations of 2.5% per year. Additionally, the Organization received a tenant allowance totaling \$807,098 as an incentive for leasing and building out the office space. However, on February 22, 2022, the Organization exercised its right to terminate the lease early, effective February 28, 2023, by providing written notice to the landlord.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

### **10.** Commitments and Contingencies (continued)

### Operating Lease (continued)

As a condition of exercising its option to terminate, the Organization was obligated to pay the landlord a termination fee of \$616,922, with 50% payable on or before the notice date, and the remaining 50% on or before the termination date. The 50% portion payable on the notice date, amounting to \$308,461, was included in accounts payable and accrued expenses at December 31, 2022, as reflected in the accompanying statements of financial position. Additionally, during the year ended December 31, 2022, the Organization wrote off its tenant improvement and deferred rent liability upon termination. The net loss on the termination of the lease, including the termination fee and the write-off of the tenant improvement and deferred rent liability, totaled \$400,115, and is presented as non-operating activities in the accompanying consolidated statements of activities for the year ended December 31, 2022.

On September 14, 2022, the Organization entered into an operating lease for office space at a different location. The lease commenced on March 1, 2023, and is set to expire on November 30, 2028. The lease agreement includes annual rent escalations of 2.75% and nine months of abated rent.

Supplemental qualitative information related to the office lease is as follows at December 31:

Operating lease cost	\$ 84,252
Cash paid for amounts included in the	
measurement of lease liability –	\$ 8,998
operating cash flows	
ROU asset obtained in exchange	
for lease obligations	\$ 498,228
Weighted-average remaining	
lease term (in years)	4.9
Weighted-average discount rate	5.43%

Notes to Consolidated Financial Statements December 31, 2023 and 2022

#### 10. Commitments and Contingencies (continued)

#### Operating Lease (continued)

Maturities of the lease liability under the Organization's office lease are as follows for the years ending December 31:

2024	\$ 110,453
2025	112,790
2026	116,471
2027	119,818
2028	 112,807
Total minimum lease payments	572,339
Less: discount to present value at 5.43%	(83,110)
Present value of operating lease liability	\$ 489,229

#### Hotel Commitments

The Organization has entered into various contracts for room rental, and food and beverage costs associated with its meetings and conferences. The contracts contain a provision for cancellation fees should the Organization cancel the event.

#### Employment Agreement

The Organization has a signed employment agreement with the Executive Director that contains terms that require severance payments upon the occurrence of certain contractual events.

### Service Organization

The Organization has a contract with Amplify HR Management, LLC ("Amplify") as their professional employer organization. Amplify is the employer of record for tax, benefits, and insurance purposes for the Organization's employees. This co-employment relationship allows the Organization to maintain direct control of the day-to-day activities of employees, while Amplify assumes the administrative functions of human resources and absorbs many employer-related liabilities.

Notes to Consolidated Financial Statements December 31, 2023 and 2022

### 11. Retirement Plan

The Organization maintains a 401(k) plan that allows all employees to participate after meeting certain eligibility requirements. Participants may make contributions to the plan by deferring their compensation up to the annual maximum limit, as allowed by the Internal Revenue Service. The Organization provides a 50% match of participant contributions up to 3% of the participant's compensation. Additionally, the Organization makes a 3% safe harbor contribution for each participant regardless of deferral. Employer and employee contributions are fully vested at all times. Retirement plan expense for the years ended December 31, 2023 and 2022 was \$91,673 and \$91,961, respectively.

### 12. Income Taxes

NCRA is exempt from payment of taxes on income other than net unrelated business income under Section 501(c)(6) of the Internal Revenue Code (IRC) and the applicable provisions of the Virginia tax regulations. However, NCRA generated taxable, unrealized business income during the years ended December 31, 2023 and 2022, related primarily to advertising associated with the *JCR – Journal of Court Reporting* magazine. NCRF is exempt from the payment of income taxes on its exempt activities under IRC Section 501(c)(3). NCRA PAC is subject to federal income taxes on its interest income under IRC Section 527. Management has evaluated the Organization's tax positions and concluded that the consolidated financial statements do not include any uncertain tax positions.

# SUPPLEMENTARY INFORMATION

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#### Consolidating Schedule of Financial Position December 31, 2023

	NCRA	]	NCRF	NC	NCRA PAC Eliminations		Eliminations		Total	
Assets										
Current assets:										
Cash and cash equivalents	\$ 1,068,048	\$	371,187	\$	72,044	\$	-	\$	1,511,279	
Investments	6,610,153		619,501		-		-		7,229,654	
Accounts receivable, net	31,598		-		-		-		31,598	
Due from Affiliate	20,586		-		-		(20,586)		-	
Inventory, net	30,887		-		-		-		30,887	
Prepaid expenses	 147,115		590		-		-		147,705	
Total current assets	7,908,387		991,278		72,044		(20,586)		8,951,123	
Property and equipment, net	63,047		-		-		-		63,047	
Intangible assets, net	66,993		-		-		-		66,993	
Right-of-use asset – operating lease	 413,976		-		-		-		413,976	
Total assets	\$ 8,452,403	\$	991,278	\$	72,044	\$	(20,586)	\$	9,495,139	
Liabilities and Net Assets										
Liabilities										
Current liabilities:										
Accounts payable and accrued expenses	\$ 209,492	\$	8,885	\$	-	\$	-	\$	218,377	
Due to Affiliate	-		20,586		-		(20,586)		-	
Deferred revenue	 1,929,659		-		-		-		1,929,659	
Total current liabilities	2,139,151		29,471		-		(20,586)		2,148,036	
Lease liability – operating lease	489,229		_		_		_		489,229	
Lease nating operating lease	 409,229								409,229	
Total liabilities	 2,628,380		29,471				(20,586)		2,637,265	
Net Assets										
Without donor restrictions	5,824,023		877,049		72,044		-		6,773,116	
With donor restrictions	 -		84,758		-		-		84,758	
Total net assets	 5,824,023		961,807		72,044		<u> </u>		6,857,874	
Total liabilities and net assets	\$ 8,452,403	\$	991,278	\$	72,044	\$	(20,586)	\$	9,495,139	

#### Consolidating Schedule of Financial Position December 31, 2022

	NCRA NCRF		NCRF		NCRF		NCRF		NCRF NCRA PAC		NCRA PAC		Eliminations		NCRA PAC Eliminations		Eliminations		Total	
Assets																				
Current assets:																				
Cash and cash equivalents	\$	1,285,939	\$	627,617	\$	66,947	\$	-	\$	1,980,503										
Investments		6,140,797		276,949		-		-		6,417,746										
Accounts receivable, net		52,793		-		-		-		52,793										
Due from Affiliate		48,985		-		-		(48,985)		-										
Inventory, net		8,885		-		-		-		8,885										
Prepaid expenses		124,476		737		-		-		125,213										
Total current assets		7,661,875		905,303		66,947		(48,985)		8,585,140										
Property and equipment, net		42,990		-		-		-		42,990										
Intangible assets, net		116,968				-		-		116,968										
Total assets	\$	7,821,833	\$	905,303	\$	66,947	\$	(48,985)	\$	8,745,098										
Liabilities and Net Assets																				
Liabilities																				
Current liabilities:																				
Accounts payable and accrued expenses	\$	594,893	\$	4,722	\$	-	\$	-	\$	599,615										
Due to Affiliate		-		48,985		-		(48,985)		-										
Deferred revenue		1,948,216		-		-		-		1,948,216										
Total liabilities		2,543,109		53,707				(48,985)		2,547,831										
Net Assets																				
Without donor restrictions		5,278,724		788,931		66,947		-		6,134,602										
With donor restrictions				62,665				-		62,665										
Total net assets		5,278,724		851,596		66,947				6,197,267										
Total liabilities and net assets	\$	7,821,833	\$	905,303	\$	66,947	\$	(48,985)	\$	8,745,098										

#### Consolidating Schedule of Activities For the Year Ended December 31, 2023

	NCRA	NCRF		NCRF NCRA PAC		Total	
<b>Operating Revenue and Support Without Donor Restrictions</b>							
Membership dues	\$ 2,713,484	\$ -	\$	-	\$	2,713,484	
Professional development	480,481	-		-		480,481	
Communications	78,016	-		-		78,016	
Convention and firm owners meeting	595,877	-		-		595,877	
Contributions	-	196,797		5,920		202,717	
Publications sales	32,965	-		-		32,965	
Insurance and credit card royalties	95,154	-		-		95,154	
Education	577,745	-		-		577,745	
Other income	6,213	3,885		-		10,098	
Net assets released from restrictions	 -	 17,859				17,859	
Total operating revenue and support without donor restrictions	 4,579,935	218,541		5,920		4,804,396	
Expenses							
Program services:							
Professional development	926,399	-		-		926,399	
Communications	939,567	-		-		939,567	
Membership	394,182	-		-		394,182	
Convention and firm owners meeting	656,524	-		-		656,524	
Foundation	-	116,970		-		116,970	
Government relations	280,766	-		-		280,766	
Publications	 55,204	 -				55,204	
Total program services	 3,252,642	 116,970		-		3,369,612	
Supporting services:							
Fundraising	-	28,270		-		28,270	
Management and general	 1,552,005	 26,709		823		1,579,537	
Total supporting services	 1,552,005	54,979		823		1,607,807	
Total expenses	 4,804,647	 171,949		823		4,977,419	
Change in operating net assets without donor restrictions	 (224,712)	 46,592		5,097		(173,023)	

(continued on next page)

#### Consolidating Schedule of Activities (continued) For the Year Ended December 31, 2023

	NCRA	NCRF	NCRA PAC	Total
Non-Operating Activities Investment return, net	770,011	41,526		811,537
Total non-operating activities	770,011	41,526		811,537
Change in net assets without donor restrictions	545,299	88,118	5,097	638,514
Net Assets With Donor Restrictions Contributions Net assets released from restrictions		39,952 (17,859)	-	39,952 (17,859)
Change in net assets with donor restrictions		22,093		22,093
Change in Net Assets	545,299	110,211	5,097	660,607
Net Assets, beginning of year	5,278,724	851,596	66,947	6,197,267
Net Assets, end of year	\$ 5,824,023	\$ 961,807	\$ 72,044	\$ 6,857,874

#### Consolidating Schedule of Activities For the Year Ended December 31, 2022

	Ň	ÍCRA	NCRF		NCRF NCRA PA		AC Total	
Operating Revenue and Support Without Donor Restrictions								
Membership dues	\$	2,824,695	\$	-	\$	-	\$	2,824,695
Professional development		518,570		-		-		518,570
Communications		129,623		-		-		129,623
Convention and firm owners meeting		461,235		-		-		461,235
Contributions		-		185,141		5,311		190,452
Publications sales		37,370		-		-		37,370
Insurance and credit card royalties		107,479		-		-		107,479
Education		616,063		-		-		616,063
Other income		8,059		3,929		-		11,988
Net assets released from restrictions		-		15,931				15,931
Total operating revenue and support without donor restrictions		4,703,094		205,001		5,311		4,913,406
Expenses								
Program services:								
Professional development		899,177		-		-		899,177
Communications		933,762		-		-		933,762
Membership		431,974		-		-		431,974
Convention and firm owners meeting		626,810		-		-		626,810
Foundation		-		95,948		-		95,948
Government relations		244,994		-		2,000		246,994
Publications		60,619		-		-		60,619
Total program services		3,197,336		95,948		2,000		3,295,284
Supporting services:								
Fundraising		-		39,043		-		39,043
Management and general		1,896,664		23,273		504		1,920,441
Total supporting services		1,896,664		62,316		504		1,959,484
Total expenses		5,094,000		158,264		2,504		5,254,768
Change in operating net assets without donor restrictions		(390,906)	1	46,737		2,807		(341,362)

(continued on next page)

#### Consolidating Schedule of Activities (continued) For the Year Ended December 31, 2022

	NCRA	NCRF	NCRA PAC	Total
Non-Operating Activities Investment return, net Net loss on lease termination	(941,246) (400,115)	(47,085)	-	(988,331) (400,115)
Total non-operating activities	(1,341,361)	(47,085)		(1,388,446)
Change in net assets without donor restrictions	(1,732,267)	(348)	2,807	(1,729,808)
Net Assets With Donor Restrictions Contributions Net assets released from restrictions	-	36,469 (15,931)	-	36,469 (15,931)
Change in net assets with donor restrictions		20,538		20,538
Change in Net Assets	(1,732,267)	20,190	2,807	(1,709,270)
Net Assets, beginning of year	7,010,991	831,406	64,140	7,906,537
Net Assets, end of year	\$ 5,278,724	\$ 851,596	\$ 66,947	\$ 6,197,267